

## Executive Education Open Calendar For The Year 2022-23

Programme Name	Month					Pricing	
	Nov	Dec	Jan	Feb	Mar	Online*	Offline*
<b>Analytics</b>							
<b>Story Telling using Data Visualization</b> Prof Himanshu Joshi				2-3		14000+ GST	22000+GST
<b>Data Analytics for Managers</b> Prof Kakali Kanjilal			27-28			14000+ GST	22000+GST
<b>Finance</b>							
<b>Finance For Non Finance Managers</b> Prof Reena Nayyar & Prof Aman Shrivastava	15-17					21000+GST	33000+GST
<b>Future Themes</b>							
<b>Design Thinking Specialist</b> Nalin Pant - Humaned		8-10				21000+GST	33000+GST
<b>OB and HR</b>							
<b>Gender Sensitisation &amp; Prevention of Sexual Harrasment</b> Prof Mamta Mohapatra				9-10		14000+ GST	22000+GST
<b>HR Analytics – Making Informed Decisions</b> Prof. Swati Dhir	22-25					28000+GST	44000+GST
<b>Innovation &amp; Change Management</b> Prof Irfan Rizvi	24-25					14000+ GST	22000+GST
<b>Effective Negotiation Skills for Business Performance</b> Prof Irfan Rizvi		8-9				14000+ GST	22000+GST
<b>Managerial Communications</b> Prof Irfan Rizvi			19-20			14000+ GST	22000+GST
<b>Leadership</b>							
<b>Women as Leaders</b> Prof Mamta Mohapatra		1-2				14000+ GST	22000+GST
<b>Enhancing Managerial Effectiveness-A Programme for High Potential Emerging Leaders</b> Prof Jai Prakash Upadhyay	18-20					21000+GST	33000+GST
<b>Leadership Development: Emotional Intelligence Approach</b> Prof Mamta Mohapatra	17-18					14000+ GST	22000+GST
<b>Sales &amp; Marketing</b>							
<b>Accelerated Sales Force Performance</b> Prof D K Batra & Prof Nalin Jain	15-19					35000+GST	55000+GST
<b>Leveraging Customer Engagement &amp; Loyalty</b> Prof D K Batra & Prof Nalin Jain				13-17		35000+GST	55000+GST
<b>Retail Excellence</b> Prof D K Batra & Prof Nalin Jain			19-23			35000+GST	55000+GST
<b>Digital &amp; Social Media Marketing</b> Prof D K Batra & Prof Nalin Jain				28 Feb-4 Mar		35000+GST	55000+GST

\* Price for 1 day online program is 7000+GST | \* Price for 1 day offline program is 11000+GST

Group & Corporate discounts available.